### Mergers and acquisitions (M&A)

### [tender offers](https://www.investopedia.com/terms/t/tenderoffer.asp)

### purchase of assets, management acquisitions

### company purchases

### acquiring firm

### Accretion, Acquirer, Amalgamation

### [Asset Deal](https://corporatefinanceinstitute.com/resources/knowledge/deals/asset-deal/)

### Purchase &Sales Contract

### Acquisition strategy

### acquisition criteria

### Forward Integration

### [Fully Diluted Shares Outstanding](https://corporatefinanceinstitute.com/resources/knowledge/valuation/diluted-shares/)

### acquisition planning

### Backward Integration

### Bootstrap Effect

### Horizontal Integration

### Hostile Takeover

### [Identifiable Assets](https://corporatefinanceinstitute.com/resources/knowledge/valuation/net-identifiable-assets/)

### [Merger/Statutory](https://corporatefinanceinstitute.com/resources/knowledge/deals/statutory-merger/)

### Cash Consideration Pro Forma Shares Outstanding Purchase Price Allocation

### Restructuring Charges

### Revenue Enhancements

### [Sensitivity Analysis](https://courses.corporatefinanceinstitute.com/courses/sensitivity-analysis-financial-modeling)

### Share Exchange Ratio

### Share Issuance Discount

### Share/Stock Deal

### Stock Consideration

### [Takeover Premium](https://corporatefinanceinstitute.com/resources/knowledge/deals/takeover-premium/)

### Timing of Synergies

### Volume Weighted Average Price

### VWAP

### Compensation Manipulation

### [Conglomerate](https://corporatefinanceinstitute.com/resources/knowledge/deals/conglomerate/)

### Debt Issuance Fees

### Fair Value Adjustments

### [Economies of Scale](https://corporatefinanceinstitute.com/resources/knowledge/economics/economies-of-scale/) [Economies of Scope](https://corporatefinanceinstitute.com/resources/knowledge/economics/economies-of-scope/) Equity Issuance Fees Excess Purchase Price

### [merger of equals](https://www.investopedia.com/terms/m/merger_of_equals.asp).

### purchase deal

### Acquisition of Assets [Congeneric mergers](https://www.investopedia.com/terms/c/congeneric-merger.asp):

### [Horizontal merger](https://www.investopedia.com/terms/h/horizontalmerger.asp): [Vertical merger](https://www.investopedia.com/terms/v/verticalmerger.asp) [Conglomeration](https://www.investopedia.com/terms/c/conglomerate.asp)

### Market-extension merger Product-extension merger [Conglomeration](https://www.investopedia.com/terms/c/conglomerate.asp)

### Purchase Mergers

### Consolidation Mergers

### Price-to-Earnings Ratio (P/E Ratio)

### Enterprise-Value-to-Sales Ratio (EV/Sales)

### Discounted Cash Flow (DCF)

### [free cash flows](https://www.investopedia.com/terms/f/freecashflow.asp)

### [weighted average cost of capital (WACC)](https://www.investopedia.com/terms/w/wacc.asp).

### competitive strategies

### [Horizontal integration](https://www.investopedia.com/terms/h/horizontalintegration.asp) and [vertical integration](https://www.investopedia.com/terms/v/verticalintegration.asp)

### M&A Glossary – Takeover Strategies

### [Black Knight](https://corporatefinanceinstitute.com/resources/knowledge/deals/black-knight/)

### [Creeping Takeover](https://corporatefinanceinstitute.com/resources/knowledge/deals/creeping-takeover/)

### Dawn Raid

### Godfather Offer

### [Tender Offer](https://corporatefinanceinstitute.com/resources/knowledge/deals/tender-offer/)

### Toehold Position

### [Crown Jewels Defense](https://corporatefinanceinstitute.com/resources/knowledge/deals/crown-jewel-defense-takeover/)

### Dead-hand Provision

### [Golden Parachute](https://corporatefinanceinstitute.com/resources/knowledge/deals/golden-parachute/)

### [Greenmail](https://corporatefinanceinstitute.com/resources/knowledge/strategy/greenmail/)

### Killer Bees

### Lobster Trap

### convertible securities

### [Pac Man Defense](https://corporatefinanceinstitute.com/resources/knowledge/deals/pac-man-defense-hostile-tekeover/)

### [Poison Pill](https://corporatefinanceinstitute.com/resources/knowledge/deals/poison-pill-shareholder-rights-plan/)

### Poison Put

### [Sandbagging](https://corporatefinanceinstitute.com/resources/knowledge/strategy/sandbagging/)

### Scorched Earth Policy

### Supermajority Amendment

### [White Knight Defense](https://corporatefinanceinstitute.com/resources/knowledge/deals/what-is-a-white-knight/)

### [White Squire Defense](https://corporatefinanceinstitute.com/resources/knowledge/deals/white-squire-hostile-takeover/)

### **potential acquisition targets**

### **acquisition planning**

### **valuation analysis**

### **M&A due diligence**

### **Financing strategy for the acquisition**

### **Closing and integration of the acquisition**

### **Hard synergies**

### **Soft synergies**

### [Accretion and dilution](https://corporatefinanceinstitute.com/resources/templates/financial-modeling/accretion-dilution/)

### [M&A Complexity](https://corporatefinanceinstitute.com/merger-factors-and-complexity)

### [Pro-Forma EPS](https://corporatefinanceinstitute.com/pro-forma-eps)

### **Strategic rationale**

### ****Capital expenditure—CAPEX****

### ****Capital asset pricing model****

### ****Confidential information memorandum (CIM)****

### ****Divestiture****

### ****Indication of interest (IOI)****

### ****Letter of intent (LOI)****

### ****Leveraged buyout****

### ****Liquidation value****

### ****Net book value of assets****

### ****Net cash/Net debt deal****

### ****Post-money valuation****

### ****Pre-money valuation****

### ****Recapitalization****